### Deckers Outdoor Corporation

**Date Printed:** May 21, 2020  
**Recent Price:** $186.03  
**Fiscal Periods (F2021):**  
"**Jun 30**"  |  **Sept 30**  |  **Dec 31**  |  **Mar 31 (E)**  

<table>
<thead>
<tr>
<th>($ millions)</th>
<th>EBITDA</th>
<th>Operating Expenses</th>
<th>Operating Income</th>
<th>Non-GAAP EPS</th>
<th>Diluted Shares</th>
</tr>
</thead>
</table>

#### Q1 (Jun)
- **Revenue:** 1,624.6  
- **Operating Income:** 1,418.7  
- **Operating Expenses:** 204.0  
- **Non-GAAP EPS:** 0.51  
- **Diluted Shares:** 186.3  

#### Q2 (Jun)
- **Revenue:** 1,624.6  
- **Operating Income:** 1,418.7  
- **Operating Expenses:** 204.0  
- **Non-GAAP EPS:** 0.51  
- **Diluted Shares:** 186.3  

#### Q3 (Sep)
- **Revenue:** 1,624.6  
- **Operating Income:** 1,418.7  
- **Operating Expenses:** 204.0  
- **Non-GAAP EPS:** 0.51  
- **Diluted Shares:** 186.3  

#### Q4 (Sep)
- **Revenue:** 1,624.6  
- **Operating Income:** 1,418.7  
- **Operating Expenses:** 204.0  
- **Non-GAAP EPS:** 0.51  
- **Diluted Shares:** 186.3  

#### Q1 (Dec)
- **Revenue:** 1,624.6  
- **Operating Income:** 1,418.7  
- **Operating Expenses:** 204.0  
- **Non-GAAP EPS:** 0.51  
- **Diluted Shares:** 186.3  

#### Q2 (Dec)
- **Revenue:** 1,624.6  
- **Operating Income:** 1,418.7  
- **Operating Expenses:** 204.0  
- **Non-GAAP EPS:** 0.51  
- **Diluted Shares:** 186.3  

#### Q3 (Dec)
- **Revenue:** 1,624.6  
- **Operating Income:** 1,418.7  
- **Operating Expenses:** 204.0  
- **Non-GAAP EPS:** 0.51  
- **Diluted Shares:** 186.3  

#### Q4 (Dec)
- **Revenue:** 1,624.6  
- **Operating Income:** 1,418.7  
- **Operating Expenses:** 204.0  
- **Non-GAAP EPS:** 0.51  
- **Diluted Shares:** 186.3  

#### Date and Source:
- **Source:** Company Documents and Robert W. Baird & Co. Estimates
- **Research disclosures can be accessed at:** [http://www.rwbaird.com/research-insights/research/coverage/research-disclosure.aspx](http://www.rwbaird.com/research-insights/research/coverage/research-disclosure.aspx)